

PRESENTING SPONSOR



10th Year

2024 PREDICTIONS STATE OF THE INDUSTRY TECH TRENDS

21212024 UNC CHARLOTTE MARRIOTT HOTEL & CONVENTION CENTER



North Carolina's economy continues to evolve...

Occupational Share of North Carolina's Economy



North Carolina is growing faster than the nation...



Source: EL calculations based on Lightcast 2023.4



North Carolina's economy quickly renormalized post-pandemic...









North Carolina continues to gain from state-to-state migration...



Source: EL calculations based on IRS (2023)



Tech industry has played important role in the recovery...

Net Job Change in North Carolina by Industry, 2017-2022





North Carolina NCTECH Association **STATE OF 10TH ANNUAL** NCSTIR TECHNOLOGY **2024 Industry Report + State Rankings**



Measuring the Tech Sector Methodology

- Data from Lightcast, based on Bureau of Labor Statistics (BLS) Quarterly Census of Employment and Wages
- 86 separate 6-digit NAICS code sectors to characterize the Total Technology Sector
- Total Technology Sector further broken down into four sub-categories:
 - Energy Technology
 - Environmental Technology
 - Life Sciences
 - IT, Telecomms, Hardware, and Software (Tech Core)
- 85 distinct 5-digit SOC codes grouped to form Tech Occupations



North Carolina Tech Industry Summary Statistics

Indicator	Technology Industry	State Total	State Total Percentage
Employees	312,070	4,699,550	6.6%
Establishments	30,386	346,830	8.8%
Wages (millions)	\$39,770	\$332,490	12.0%

10 Years Ago, There were 220,698 Tech Industry Workers



Source: EL calculations based on Lightcast 2023.4





North Carolina Tech Industry Top Establishment Change, 2007-2022











North Carolina Job Multiplier by Industry, 2022



Wholesale Trade Finance & Insurance **Tech Industry** Extraction Management **Real Estate & Leasing** Government Manufacturing **Transportation & Warehousing Professional Services** Information Healthcare Construction **Office Admin & Support Services Retail Trade** Agriculture Education Arts, Entertainment, & Recreation Accommodation & Food Services **Other Services**



Tech's Contribution to North Carolina's Economy- 21%





North Carolina Tech Industry by Sub-Categories

Technology Categories	Employment, 2022	Employment Change, 2021-2022	Employment Change, 2017-2022
Energy Tech	14,222	5.8%	7.2%
Enviro Tech	21,836	-18.0%	-8.4%
Life Sciences	106,752	8.8%	32.7%
IT	169,260	8.0%	19.1%
TOTAL TECH	312,070	5.8%	20.2%





North Carolina Tech Industry by Output Groups

Output Group	Employment, 2022	Employment Change, 2021-2022	Employment Change, 2017-2022
Tech Services	246,964	8.6%	26.3%
Tech Manufacturing	65,106	-3.6%	1.5%
TOTAL TECH	312,070	5.8%	20.2%

10 Years Ago, There were 64,585 Tech Manufacturing Workers



Source: EL calculations based on Lightcast 2023.4

North Carolina Average Annual Earnings by Subgroups

Sub-Categories	North Carolina	North Carolina (Purchasing Power)	National Average	
Energy Tech	\$154,800	\$165,000	\$172,700	
Environmental Tech	\$82,900	\$88,400	\$92 <i>,</i> 900	
Life Sciences	\$130,500	\$130,500 \$139,200		
ІТ	\$144,900 \$154,400		\$178,200	
Output Group	North Carolina	North Carolina (Purchasing Power)	National Average	
Tech Services	\$135,500	\$144,400	\$162,400	
Tech Manufacturing	\$138,400	\$147,500	\$161,500	
TOTAL TECH INDUSTRY	\$136,100	\$145,100	\$162,200	





Tech Industry Super Sub-Industries

Sub-Industries	2022 Employment	Employment Change (2017-2022)	Concentration
Software	99,406	43%	1.02
Internet, Social Media, & Telecom	42,676	-9%	0.89
R&D and Testing	41,453	48%	1.09
Engineering, Environmental, & Clean Tech	40,665	12%	0.93
Life Sciences Manufacturing	33,475	14%	1.43
Electronics Hardware	27,177	7%	0.97
Other Energy and Power Generation	13,450	3%	0.46
Remediation and Waste Management	12,994	21%	0.86
Renewable Energy	772	199%	1.00
TOTAL TECH SECTOR	312,070	20%	0.97



Tech Industry Jobs as a Percentage of Total Jobs, 2022



Source: EL calculations based on Lightcast 2023.4



Tech Industry Employment Change, 2017 - 2022





Tech Industry Employment Change, 2017 - 2022





Percentage of Women in the Tech Industry Workforce, 2022





Tech Industry Diversity Index, 2022





North Caorlina Tech Industry State Rankings

Metric	Value	Rank
Total Tech Industry Employment Concentration (2022)	0.97	18
Total Tech Industry Job Change (2017-2022)	20.2%	10
Expected Total Tech Industry Job Change (2023-2028)	10.1%	16
Avg Earnings for Total Tech Industry with Purchasing Power (2022)	\$145,063	15
Percentage of Women in the Total Tech Industry Workforce (2022)	37.1%	1
Total Tech Industry Diversity Index (2022)	82.0	23



North Carolina State Rankings for Tech Industries and Occupations





Staffing Patterns of Tech Industries and Tech Occupations



36% of tech occupation jobs are employed in tech industries.

ECONOMIC LEADERSHIP

Source: EL calculations based on Lightcast 2023.4

Tech Occupations as a Percentage of Total Jobs, 2022



Source: EL calculations based on Lightcast 2023.4







North Carolina's Top Industries Employing Tech Occupations, 2022







Top Tech Occupations

Occupation	2022 Employment	Employment Change (2017-2022)	Median Annual Wage
Software Developers	58,148	+87%	\$126,500
Market Research Analysts	26,950	+64%	\$65,700
Computer Systems Analysts	23,553	-5%	\$99,300
Computer User Support Specialists	22,376	+1%	\$54,200
Management Analysts	19,789	+8%	\$98,300
Computer and Information Systems Managers	19,197	+61%	\$152,400
Financial and Investment Analysts	10,384	+40%	\$90,000
Industrial Engineers	9,832	+13%	\$86,400
Network and Computer Systems Administrators	9,695	-13%	\$83,600
Software Quality Assurance Analysts and Testers	8,097	+59%	\$97,700
Mechanical Engineers	7,622	-10%	\$84,300
Computer Network Architects	7,203	+44%	\$112,900



Top Top Occupations by Growth

Top Five in Net Job Growth		Top Five in Growth Percentage	
Software Developers	+27,090	Aerospace Engineering Technologists	+330%
Market Research Analysts	+10,510	Food Science Technicians	+225%
Computer and Information Systems Managers	+7,290	Electro-Mechanical Technicians	+176%
Data Scientists	+3,070	Calibration Technologists	+156%
Software Quality Assurance Analysts and Testers	+3,010	Data Scientists	+133%



North Carolina Turnover Rate by Occupation Type, 2022





Demographic Representation in Tech Occupations

Demographic	Tech Occupations	NC Population	Index
Women	37%	51%	71.9
Men	63%	49%	129.3
Demographic	Tech Occupations	NC Population	Index
White	68%	62%	109.9
Black or African American	15%	21%	70.7
Asian	11%	3%	307.7
Hispanic or Latino	4%	10%	40.4
Two or More Races	2%	2%	94.1
American Indian or Alaska Native	0.3%	1.0%	33.0
Native Hawaiian or Other Pacific Islander	0.1%	0.1%	76.5



Tech Occupations Job Change, 2017-2022





Tech Occupations Employment Change, 2017 - 2022





Median Annual Earnings for Tech Occupations Adjusted for Purchasing Power, 2022





Workforce Challenges

- About 6 in 10 prospective workers believe there is a major barrier to pursuing a career in tech.
- Top confidence gap barriers include:
 - Concern over perceived lack of math/science skills
 - Concern over not having 4-year degree
 - Belief that it is too late to start a career in tech
 - Belief that training is cost prohibitive
 - Belief that jobs are limited to "Big Tech"/Silicon Valley firms
 - Belief that there are not significant tech jobs in their region

Minimum Education Level Required in NC for Tech Job Postings





NC Annual Education Completions for Selected Programs 14,000 12,000 **Computer and** Information 10,000 **Sciences** Engineering 8,000 **Biomedical Sciences** 6,000 4,000 **Physical Sciences** 2,000 **Mathematics & Statistics** 0 2003 2005 2007 2009 2011 2013 2015 2017 2019 2021

Percent Change in STEM Education Program Completions, 2017-2022





Current Location of STEM Program Completers From NC Schools





Start-Ups from Universities, 2022





Total R&D as a Percentage of GDP, 2020





Venture Capital Invested Per \$1 Million of GDP, 2017-2022









Percentage of Population Without Access to Affordable Broadband, 2023







ECONOMIC LEADERSHIP

Typical Home Value, Jan 2000 - Oct 2023



Source: Zillow (2023)



North Carolina State Rankings for Tech Infrastructure Indicators

Average In-State Tuition 3 Start-Ups From Universities 3 **Change in STEM Education Completions** 5 Higher Education R&D in Science & Engineering 5 **STEM Education Programs** 8 Start-Up Early Survival Rate 8 Start-Up Early Job Creation Rate 8 Technology Licenses and Options from Universities 8 State Spending on Higher Education 9 Work From Home 12 Venture Capital Funding 12 Business R&D Funding 12 **Business Dynamism** Total R&D Funding SBIR and STTR Funding Patents Issued Housing Burdened Households Rate of New Entrepreneurs High Speed Broadband Access Internet Subscription Adoption Affordable High Speed Broadband Access





The future...



Emerging Markets

North Carolina 10TH ANNUAL NORTH Carolina **STATE OF STATE STATE OF**

